



## OSU FOUNDATION / ORGANIZATIONAL PROFILE

### Financial Profile, as of June 30, 2011

Total OSU Foundation assets	\$563 million
Total OSU endowment	\$412 million*

\*Of this total, \$371 million is managed by the OSU Foundation

### Total Return on the OSU Foundation

#### Endowment, as of June 30, 2011

One-year annualized return	19.0%
Five-year annualized return	2.6%
Ten-year annualized return	4.8%
Twenty-five year annualized return	9.4%

### Endowment Payout Rate **4.5%**

Payments are based on a three-year (12-quarter) moving average of the endowment's market value. The three year average minimizes upswings and downswings in the market, helping provide a reliable stream of income to endowed programs.

### Minimum Required to Create **\$25,000** a Named Endowed Fund

### OSU Foundation Fee Structure

#### One-time fee on major gifts **5%**

Supports future development activities and the ongoing operations of the Foundation. This fee is capped at \$100,000 per gift.

#### Annual endowment fee **1.5%**

Restricted by law to support financial management expenses. Oregon State University has chosen to fund its fundraising operation through a combination of gift fees and a small amount of direct university support. This model is used by many public institutions; at least half of the universities in the U.S. have some type of gift fee.

#### Library Support

Each year, 0.5% of board approved endowment payout from faculty position endowments established after December 31, 2008, will be directed to OSU Libraries for collection development or other library support. For example, a \$1 million endowment would pay out \$45,000 annually (4.5%). Of that total, \$225 (0.5%) would be directed to OSU Libraries.